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**W. T. GRANT COMPANY**  
**ANNUAL REPORT**  
**1945**

**BOARDS**  
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**W. T. GRANT COMPANY**  
**ANNUAL REPORT**  
**1945 Fiscal Year**

To be submitted to the  
Meeting of Stockholders  
April 16, 1946  
1441 Broadway, New York 18, N. Y.

## BOARD OF DIRECTORS

William T. Grant, *Chairman*

John G. Byler	Clayton E. Freeman
Joseph W. Chinn	John M. Hancock
Howland S. Davis	Ward Melville
Raymond H. Fogler	Robert R. Updegraff

William B. Warner

## OFFICERS

William T. Grant, *Chairman of the Board*

Raymond H. Fogler, *President and General Manager*

Louis C. Lustenberger, *Vice-President*

John B. Boyle, *Vice-President*

Herbert K. Garges, *Vice-President*

Edward Staley, *Vice-President*

John G. Byler, *Vice-President and Treasurer*

Robert A. Seidel, *Vice-President and Comptroller*

George I. Mason, *Secretary*

M. F. Ketz, *Assistant Comptroller*

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### Executive Office

1441 Broadway, New York 18, N. Y.

#### Transfer Agent

Guaranty Trust Company  
of New York

#### Registrar

Bankers Trust Company  
New York, N. Y.

New York, N. Y., March 25, 1946

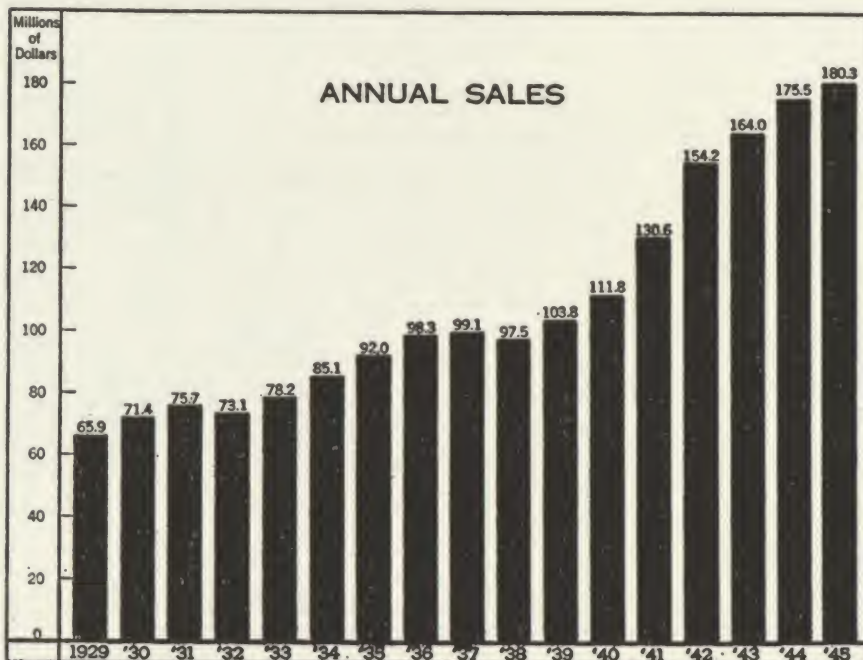
**To the Stockholders of W. T. Grant Company:**

This Annual Report contains the Consolidated Balance Sheet, Profit and Loss and Surplus Statements for the fiscal year ended on January 31, 1946.

**Results of the Year**

Sales were \$180,306,612, again the largest in the Company's history, but only \$4,845,788, or 2.76% above the previous year. Sales increased during the first half of the year, but declined during the latter half because of the unavailability of moderately priced consumer goods, principally in textile lines.

Payroll costs and operating expenses increased, and as a result earnings before taxes declined to \$12,568,092, as compared with \$14,811,069 in the prior year.



Federal taxes also declined and are estimated at \$8,358,000 as compared with \$10,719,000 in the previous year. Taxes are lower because of lower earnings and also because of the fact that one month's taxes of the 1945 fiscal year are computed under the new tax law which eliminates the excess profits tax.

Net earnings are \$4,210,092, slightly higher than the \$4,092,069 earned during the previous year. After dividends on the preferred stock, earnings were equivalent to \$1.60 per share on common stock, as compared with \$1.57 during the previous year on a comparable number of shares.

On January 31, 1946 current assets were \$51,069,460, including \$23,415,505 in cash and government bonds, and current liabilities were \$13,149,380. These amounts are after deducting from the estimated tax liability, United States tax notes amounting to \$8,351,232 purchased to meet such liability. Working capital amounted to \$37,920,080 at the year end, an increase of \$10,561,393 during the year, of which \$6,873,792 came from new financing. Surplus at the end of the year was \$26,938,412, an increase of \$888,037 during the year.

At the end of the year, merchandise inventories, including \$3,417,824 in transit, were \$26,922,287 which compares with inventories of \$21,707,697 a year ago. Currently, shortages in many important textile lines are more acute than at any time during the war. Governmental restrictions continue to severely handicap many important suppliers of low priced textile and apparel lines. Many hard line producers are similarly affected, but certain of these goods are beginning to reappear in moderate quantities.

As of March 1, 1946, 485 stores were in operation. 2 stores were closed permanently during the year and 3 stores are closed temporarily on account of fire.

#### **Organization and Personnel**

Total wages and compensation paid employees for the year were \$25,856,042. In addition the Company contributed \$1,085,799 to the Employees' Retirement Fund.

The Company has kept closely in touch with the 1,298 employees who entered the military service. Of this group, 646 were New York Office executives, store managers, assistant managers and floormen. Of these, 344 have now returned or signified their intention of returning, and 103 are not expected to return. Of these employees, 21 made the supreme sacrifice in the service of their Country.

The expense of maintaining retirement benefits for our people who entered the service, normally shared by the individual and the Company, has been completely absorbed by the Company for those periods during which they were in war service. For all benefit purposes no interruption in the veteran's record of employment with the Company results from his absence due to service in connection with the war.

It is with deep regret that we announce the death on August 21, 1945 of James L. O'Neill, a member of the Board of Directors and of the Executive and Auditing Committees of the Board. Mr. O'Neill became a member of the Board in 1927. During his many years of association with the Company, he took an active interest and made an important contribution to its development.

### **New Financing**

During the year, the Company prepared financially for continued growth in the post war period.

On July 18, 1945 the stockholders authorized a change in the Certificate of Incorporation to permit the issuance of 250,000 shares of \$100 par value preferred stock and a reduction in the par value of the common stock from \$10 per share to \$5 per share. Subsequently the Directors authorized the sale of 150,000 shares of 3¾% preferred stock at \$100 par value. With a portion of the proceeds the company called for redemption the outstanding 348,833¼ shares of \$20 par value 5% cumulative preferred stock at \$22 per share plus accrued dividend. From this refinancing, the company received an addition to its capital of \$6,873,792, after paying all expenses. As a result of the enlarged capital, the annual dividend requirement on the outstanding preferred stock increased from \$348,830 to \$562,500 per annum.

With the reduction in the par value of the common stock from \$10 to \$5 per share, the outstanding shares of the common stock were split two for one. 2,378,708 common shares were outstanding at the end of the year, as compared with 1,189,354 shares at the end of the previous year.

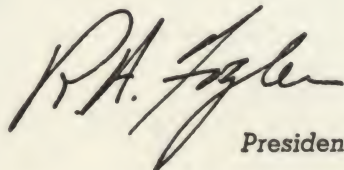
### **Future Outlook**

The Company plans extensive modernization and enlargement of existing stores and development of many properties acquired for post war expansion. Because current commercial construction costs are extremely high, the major portion of this program is being postponed temporarily. However, work is in process on a number of stores including one which will be larger in sales area than any now operated. It is hoped that the remainder of the program can be undertaken without undue delay.

The Fortieth Anniversary of the Company's founding will occur during 1946. It is believed that the year should be a very satisfactory one from a sales and profits standpoint. Although currently, the Company is severely handicapped by inability to obtain its customers' requirements in adequate quantities, it is anticipated that the supply situation will steadily improve as the year progresses, and as governmental restrictions are modified or eliminated.



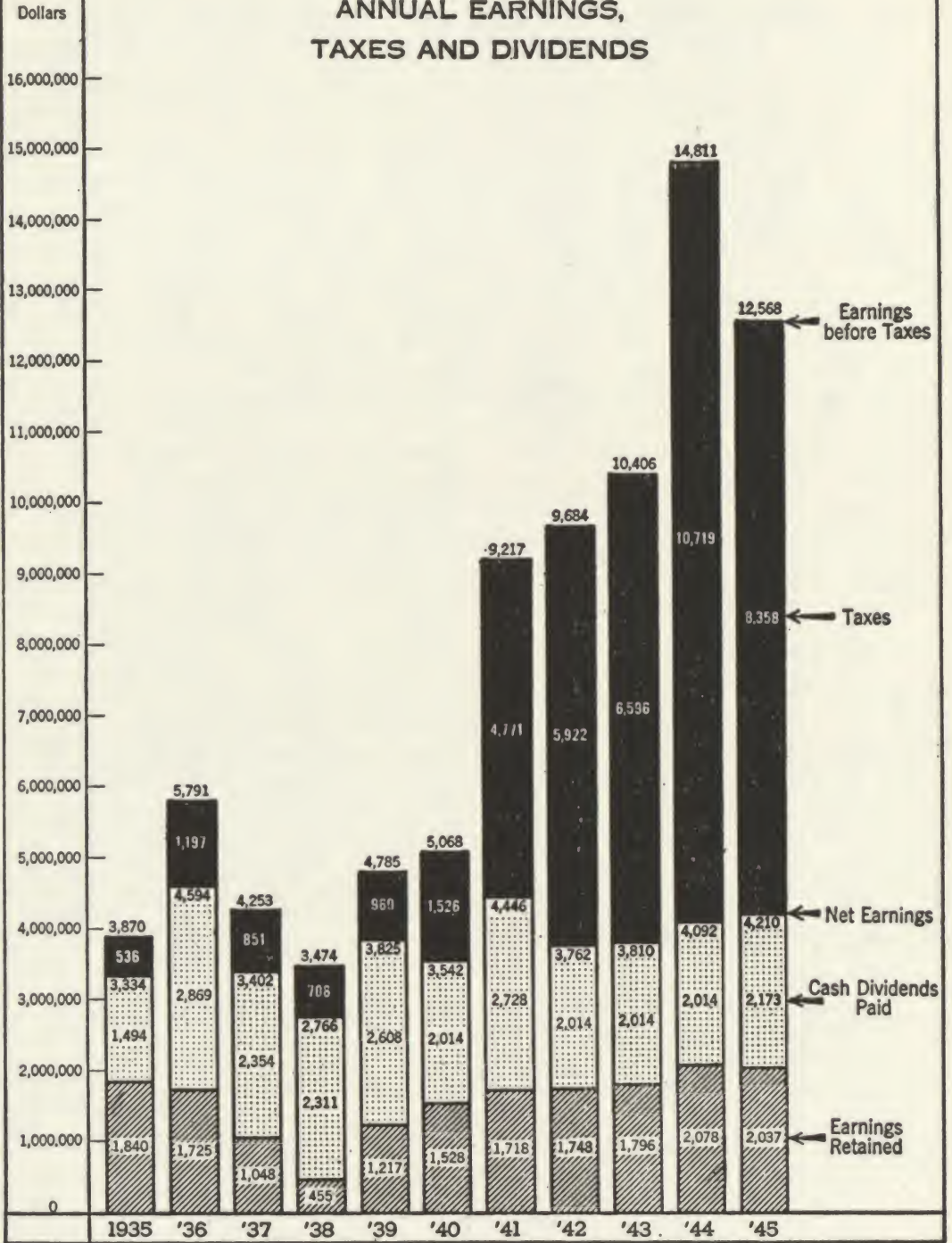
*Chairman of the Board of Directors*



*President*



## ANNUAL EARNINGS, TAXES AND DIVIDENDS



**W. T. GRAN**  
AND SUBSIDIARIES  
**CONSOLIDATED**  
January

**ASSETS**

**CURRENT ASSETS**

Cash . . . . .	\$13,020,415	
United States Government Securities— at cost (less than market) or redemption value . . . . .	10,395,090	
Accounts receivable, claims, etc. . . . .	731,668	
Merchandise inventories, including merchandise in transit — \$3,417,824 (at not in excess of the lower of cost or market) . . . . .	<u>26,922,287</u>	\$51,069,460

**OTHER ASSETS**

Cash surrender value of life insurance . . . . .	\$ 1,891,622	
Advances to and security deposited with landlords — to be repaid over a term of years . . . . .	255,550	
Real estate mortgages receivable . . . . .	101,000	
Sundry accounts and investments . . . . .	<u>73,627</u>	2,321,799

**STORE PROPERTIES, FIXTURES AND IMPROVEMENTS**

**(At Cost)**

Land . . . . .	\$ 7,462,984	
Buildings . . . . .	\$4,242,641	
Less reserve for depreciation . . . . .	<u>1,459,257</u>	2,783,384
Furniture and fixtures . . . . .	\$7,817,591	
Less reserve for depreciation . . . . .	<u>4,622,662</u>	3,194,929
Alterations and improvements to leased properties (this amount is being amortized over a period not in excess of the term of the leases involved) . . . . .	<u>4,833,785</u>	18,275,082

**DEFERRED CHARGES**

Prepaid taxes, rents and insurance, supplies, etc. . . . .		1,612,834
		<u>\$73,279,175</u>

NOTE:—The subsidiary, W. T. Grant Realty Corporation, is contingently liable for the debt created or assumed by it covering four store properties subsidiary to the W. T. Grant Realty Company. There are no other contingent liabilities except

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## BALANCE SHEET

31, 1946

### LIABILITIES

#### CURRENT LIABILITIES

Accounts payable, including liability for merchandise in transit . . . . .	\$11,118,011		
Real estate mortgages and mortgage bonds payable within one year . . . . .	346,914		
Accrued accounts . . . . .	1,677,687		
Federal taxes on income — estimated \$ 8,358,000			
Less United States Tax Notes, at redemption value, purchased for payment of such taxes when due . . . . .	<u>8,351,232</u>	<u>6,768</u>	\$13,149,380

#### DEFERRED LIABILITIES

Real estate mortgages and mortgage bonds payable from 1947 to 1964 . . . . .			5,259,884
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#### RESERVES

For repainting stores . . . . .	\$ 394,583		
For taxes or other contingencies . . . . .	529,756		
For uninsured risks . . . . .	<u>113,620</u>		1,037,959

#### CAPITAL STOCK AND SURPLUS

Capital stock:			
Cumulative Preferred — \$100 par value:			
Authorized 250,000 shares			
Issued 150,000 shares of 3¾% series . . . . .	\$15,000,000		
Common — par value \$5 per share:			
Authorized 3,000,000 shares			
Issued 2,381,108 shares (including 2,400 shares in treasury) . . . . .	<u>11,893,540</u>	\$26,893,540	
Surplus (of which \$15,295,784 was earned prior to formation of the parent company on November 27, 1937, and \$11,642,628 was earned subsequently) . . . . .		<u>26,938,412</u>	<u>53,831,952</u>
			<u>\$73,279,175</u>

ntly liable on mortgages, aggregating \$379,408 at January 31, 1946, subsequently sold subject thereto and now under lease to W. T. Grant those incident to the normal course of the companies' business.

**W. T. GRANT COMPANY**  
AND SUBSIDIARY COMPANY  
**CONSOLIDATED PROFIT AND LOSS STATEMENT**

Fiscal Year Ended January 31, 1946

SALES . . . . .		\$180,306,612
COST OF MERCHANDISE SOLD AND OPERATING EXPENSES . . . . .		165,538,423
		\$ 14,768,189
OTHER DEDUCTIONS, less sundry income of \$7,209 . . . . .		507,329
		\$ 14,260,860
<b>DEDUCT:</b>		
Provision for depreciation and amortization of leasehold improvements . . . . .	\$1,611,583	
Interest paid, less interest earned of \$123,161 . . . . .	81,185	1,692,768
		\$ 12,568,092
<b>PROFIT BEFORE FEDERAL TAXES ON INCOME</b>		
Provision for federal income taxes . . . . .	\$2,578,000	
Provision for federal excess profits tax . . . . .	5,780,000	8,358,000
		\$ 4,210,092
<b>NET PROFIT FOR YEAR . . . . .</b>		

**CONSOLIDATED SURPLUS**

Fiscal Year Ended January 31, 1946

BALANCE at February 1, 1945 . . . . .		\$ 26,050,375
<b>ADD:</b>		
Net profit for the year . . . . .		4,210,092
		\$ 30,260,467
<b>DEDUCT:</b>		
Cash dividends paid:		
On 5% Cumulative Preferred Stock—\$20 par value (redeemed September 17, 1945):		
April 2, 1945 — 25¢ per share . . . . .	\$ 87,208	
July 2, 1945 — 25¢ per share . . . . .	87,207	
On 3¾% Cumulative Preferred Stock — \$100 par value:		
October 1, 1945 — Dividend for period from August 14, 1945 to September 30, 1945 . . . . .	73,439	
January 2, 1946 — Dividend of 93¾¢ per share for three months ended December 31, 1945 . . . . .	140,626	
		388,480
TOTAL PREFERRED DIVIDENDS . . . . .		
On Common Stock — \$10 par value:		
April 2, 1945 — 35¢ per share . . . . .	\$ 416,274	
July 2, 1945 — 35¢ per share . . . . .	416,274	
October 1, 1945 — 40¢ per share . . . . .	475,742	
On Common Stock — \$5 par value:		
January 2, 1946 — 20¢ per share . . . . .	475,742	
		1,784,032
TOTAL COMMON DIVIDENDS . . . . .		
Premium paid on redemption of 5% Cumulative Preferred Stock, \$2 per share, plus sum equal to accrued dividends thereon to September 17, 1945 . . . . .		771,302
Expenses in connection with issuance and sale of 3¾% Cumulative Preferred Stock . . . . .		378,241
		\$ 26,938,412
BALANCE at January 31, 1946 . . . . .		\$ 26,938,412

## AUDITORS' REPORT

To the Board of Directors,  
W. T. Grant Company,  
New York, N. Y.

We have examined the consolidated balance sheet of W. T. Grant Company and its subsidiary as of January 31, 1946, and the consolidated statements of profit and loss and surplus of this Company and its subsidiary for the year then ended, have reviewed the system of internal control and the accounting procedures of the companies and, without making a detailed audit of the transactions, have examined or tested accounting records of the companies and other supporting evidence, by methods and to the extent we deemed appropriate. Our examination was made in accordance with generally accepted auditing standards applicable in the circumstances and included all procedures which we considered necessary.

In our opinion, the accompanying consolidated balance sheet and related consolidated statements of profit and loss and surplus present fairly the position of W. T. Grant Company and its subsidiary at January 31, 1946, and the results of the operations of the Company and its subsidiary for the year, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

ERNST & ERNST

New York, N. Y.  
March 23, 1946.

# W. T. GRANT COMPANY

## COMPARATIVE CONSOLIDATED INCOME ACCOUNTS

### FISCAL YEAR

(Which ends January 31st of subsequent calendar year)

	1945	1944	1943	1942	1941
SALES . . . . .	\$180,306,612	\$175,460,824	\$163,983,317	\$154,204,453	\$130,555,907
LESS: Cost of merchandise sold and operating expenses	165,538,423	158,562,535	151,762,469	142,736,506	119,952,762
	14,768,189	16,898,289	12,220,848	11,467,947	10,603,145
	507,329	313,773	22,980	32,521	(89,311)
OTHER DEDUCTIONS (net) . . . . .	14,260,860	16,584,516	12,197,868	11,435,426	10,692,456
DEDUCT:					
Interest paid less interest earned . . . . .	81,185	103,563	110,480	170,468	69,786
Provision for depreciation and amortization . . . . .	1,611,583	1,669,884	1,681,043	1,581,235	1,405,277
Provision for federal income taxes . . . . .	2,578,000	2,197,000	2,114,000	2,096,500	2,506,000
Provision for federal excess profits taxes . . . . .	5,780,000	8,522,000	4,482,000	3,825,000	1,400,000
Provision for taxes or other contingencies . . . . .	—	—	—	—	865,000
NET INCOME . . . . .	\$ 4,210,092	\$ 4,092,069	\$ 3,810,345	\$ 3,762,223	\$ 4,446,393

### COMPARATIVE CONSOLIDATED SURPLUS ACCOUNTS

#### FISCAL YEAR

(Which ends January 31st of subsequent calendar year)

	1945	1944	1943	1942	1941
SURPLUS — BEGINNING OF YEAR . . . . .	\$26,050,375	\$23,972,232	\$22,175,813	\$20,427,516	\$18,708,661
ADD:					
Net income for year as above . . . . .	4,210,092	4,092,069	3,810,345	3,762,223	4,446,393
	30,260,467	28,064,301	25,986,158	24,189,739	23,155,054
DEDUCT:					
Preferred dividends . . . . .	388,480	348,830	348,830	348,830	348,830
Common dividends . . . . .	1,784,032	1,665,096	1,665,096	1,665,096	2,378,708
Premium on redemption of 5% preferred stock, etc. . . . .	771,302	—	—	—	—
Expenses in connection with stock issue, etc. . . . .	378,241	—	—	—	—
SURPLUS — END OF YEAR . . . . .	\$26,938,412	\$26,050,375	\$23,972,232	\$22,175,813	\$20,427,516

## COMPARATIVE CONSOLIDATED BALANCE SHEETS

AT END OF FISCAL YEAR  
(January 31st of subsequent calendar year)

	1945	1944	1943	1942	1941
<b>ASSETS:</b>					
Cash . . . . .	\$13,020,415	\$17,028,996	\$11,490,309	\$11,154,181	\$ 8,873,834
United States Government securities . . . . .	10,395,090	297,106	199,424	159,213	49,950
Accounts receivable . . . . .	731,668	796,430	517,411	305,138	308,677
Merchandise inventories . . . . .	26,922,287	21,707,697	24,132,446	21,675,697	25,482,342
<b>TOTAL CURRENT ASSETS . . . . .</b>	<b>51,069,460</b>	<b>39,830,229</b>	<b>36,339,590</b>	<b>33,294,229</b>	<b>34,714,803</b>
Cash surrender value of life insurance . . . . .	1,891,622	1,783,598	1,692,036	1,595,834	1,494,281
Refundable portion of excess profits tax . . . . .	—	1,854,000	923,000	425,000	—
Advances and security with landlords . . . . .	255,550	286,818	312,733	365,090	428,543
Miscellaneous investments, employees' accounts receivable, etc. . . . .	174,627	88,371	107,188	247,882	711,341
Land and buildings, depreciated . . . . .	10,246,368	9,574,268	8,105,514	7,878,586	7,950,669
Furniture and fixtures, depreciated . . . . .	3,194,929	3,788,949	4,564,650	4,776,590	3,860,823
Alterations and improvements (net) . . . . .	4,833,785	5,327,659	5,833,000	6,396,372	6,336,767
Deferred charges . . . . .	1,612,834	1,757,381	2,089,540	2,002,331	1,823,480
<b>TOTAL ASSETS . . . . .</b>	<b>\$73,279,175</b>	<b>\$64,291,273</b>	<b>\$59,967,251</b>	<b>\$56,981,914</b>	<b>\$57,320,707</b>
<b>LIABILITIES AND CAPITAL:</b>					
Accounts payable . . . . .	\$11,118,011	\$ 9,550,355	\$ 8,655,847	\$ 7,763,007	\$ 7,225,402
Dividends payable . . . . .	—	—	—	—	713,612
Real estate bonds and mortgages payable — current	346,914	157,333	145,289	348,515	138,167
Accrued accounts . . . . .	1,677,687	1,716,123	1,329,048	1,137,802	913,881
Federal taxes on income — estimated (after deduction of U. S. Tax Notes) . . . . .	6,768	1,047,731	1,520,000	1,595,530	2,946,416
<b>TOTAL CURRENT LIABILITIES . . . . .</b>	<b>13,149,380</b>	<b>12,471,542</b>	<b>11,650,184</b>	<b>10,844,854</b>	<b>11,937,478</b>
Real estate bonds and mortgages payable — deferred	5,259,884	6,003,551	4,783,870	4,530,184	4,889,898
Tenants deposits under leases . . . . .	—	34,199	31,265	26,715	22,140
Reserve for repainting stores . . . . .	394,583	408,663	324,638	300,767	265,630
Reserve for taxes or other contingencies . . . . .	529,756	369,903	267,429	183,471	865,000
Reserve for uninsured risks . . . . .	113,620	82,835	67,418	49,885	42,750
<b>Capital stock:</b>					
Preferred — 5% cumulative \$20 par value . . . . .	—	6,976,665	6,976,675	6,976,685	6,976,755
Preferred — 3¾% Cumulative \$100 par value	15,000,000	—	—	—	—
Common . . . . .	11,893,540	11,893,540	11,893,540	11,893,540	11,893,540
Surplus . . . . .	26,938,412	26,050,375	23,972,232	22,175,813	20,427,516
<b>TOTAL LIABILITIES AND CAPITAL . . . . .</b>	<b>\$73,279,175</b>	<b>\$64,291,273</b>	<b>\$59,967,251</b>	<b>\$56,981,914</b>	<b>\$57,320,707</b>



# 488 GRANT STORES

## ALABAMA (6)

Anniston  
Birmingham  
Decatur  
Gadsden  
Huntsville  
Mobile

## ARKANSAS (1)

Pine Bluff

## CALIFORNIA (10)

Berkeley  
Fresno  
Huntington Park  
Los Angeles (2)  
Oakland  
Sacramento  
San Jose  
Santa Barbara  
Santa Monica

## COLORADO (1)

Denver

## CONNECTICUT (26)

Bridgeport (2)  
Danbury  
Danielson  
Derby  
Greenwich  
Hartford  
Manchester  
Meriden  
Middletown  
Milford  
New Britain  
New Haven  
New London  
New Milford  
Putnam  
Rockville  
Southington  
Stamford  
Thomaston  
Thompsonville  
Torrington  
Wallingford  
Waterbury  
Willimantic  
Winsted

## DELAWARE (3)

Dover  
Milford  
Wilmington

## FLORIDA (6)

Jacksonville  
Lakeland  
Miami  
Orlando  
Tampa (2)

## GEORGIA (7)

Albany  
Atlanta  
Augusta  
Brunswick  
Macon  
Savannah  
Valdosta

## ILLINOIS (16)

Alton  
Aurora  
Belleville  
Chicago (3)  
Decatur  
East St. Louis  
Elgin  
Galesburg  
Jacksonville  
Joliet  
Peoria  
Quincy  
Rockford  
Springfield

## INDIANA (8)

Evansville  
Gary  
Hammond  
Indianapolis  
Michigan City  
New Albany  
Newcastle  
South Bend

## IOWA (4)

Clinton  
Davenport  
Ottumwa  
Waterloo

## KANSAS (4)

Hutchinson  
Pittsburg  
Topeka  
Wichita

## KENTUCKY (2)

Louisville  
Paducah

## LOUISIANA (5)

Alexandria  
Baton Rouge  
Monroe  
New Orleans  
Shreveport

## MAINE (12)

Bangor  
Bath  
Brunswick  
Calais  
Fort Kent  
Gardiner  
Lewiston  
Old Town  
Portland  
Sanford  
Skowhegan  
Van Buren

## MARYLAND (4)

Baltimore  
Cambridge  
Crisfield  
Hagerstown

## MASSACHUSETTS (72)

Adams  
Arlington  
Athol  
Beverly  
Boston (12)  
Brockton  
Cambridge  
Chelsea  
Chicopee  
Clinton  
Danvers  
Easthampton  
Everett  
Fall River  
Fitchburg  
Framingham  
Franklin  
Gardner  
Gloucester  
Great Barrington  
Haverhill  
Holyoke  
Hudson  
Hyannis  
Lawrence  
Leominster  
Lynn (2)  
Malden  
Marlboro  
Medford  
Melrose  
Middleboro  
Milford  
Natick  
Needham  
New Bedford (2)  
Norfolk Downs  
North Adams  
North Attleboro  
Norwood  
Palmer  
Peabody  
Pittsfield  
Plymouth  
Reading

Rockland  
Salem  
Somerville  
Stoneham  
Taunton  
Wakefield  
Waltham  
Ware  
Watertown  
Webster  
Westfield  
Weymouth  
Woburn  
Worcester

## MICHIGAN (9)

Detroit (2)  
Grand Rapids  
Hamtramck  
Kalamazoo  
Lansing  
Muskegon  
Saginaw  
St. Joseph

## MINNESOTA (4)

Minneapolis  
Rochester  
St. Paul  
Winona

## MISSISSIPPI (1)

Jackson

## MISSOURI (4)

Kansas City  
St. Joseph  
St. Louis  
Springfield

## NEBRASKA (2)

Lincoln  
Omaha

## NEW HAMPSHIRE (8)

Berlin  
Concord  
Derry  
Dover  
Manchester  
Nashua  
Portsmouth  
Rochester

## NEW JERSEY (27)

Bayonne  
Bloomfield  
Bridgeton  
Burlington  
Camden  
Collingswood  
Dover  
Hackensack  
Hoboken  
Jersey City (3)



# IN 39 STATES



Millville  
Mount Holly  
Newark (2)  
New Brunswick  
Passaic  
Paterson  
Plainfield  
Rahway  
Riverside  
Somerville  
Trenton  
Union City  
Vineland  
West New York

## NEW YORK (85)

Albany  
Amsterdam  
Batavia  
Bath  
Bay Shore, L. I.  
Beacon  
Binghamton  
Buffalo (8)  
Canandaigua  
Carthage  
Corning  
Cortland  
Dansville  
Elmira  
Freeport, L. I.  
Geneva  
Glen Cove, L. I.  
Glens Falls  
Gouverneur  
Great Neck, L. I.  
Hempstead, L. I.  
Herkimer  
Hudson Falls  
Huntington, L. I.  
Ilion  
Jamestown  
Johnstown  
Kenmore  
Kingston  
Lackawanna  
Lockport  
Lynbrook, L. I.  
Mechanicville  
Medina  
Middletown  
New York  
Bronx (4)  
Brooklyn (2)  
Manhattan (4)  
Queens (4)  
New Rochelle  
Niagara Falls  
Norwich  
Olean  
Oneida  
Oneonta  
Oyster Bay, L. I.  
Patchogue, L. I.  
Penn Yan  
Port Chester

Port Jervis  
Poughkeepsie  
Riverhead, L. I.  
Rochester  
Rockville Centre, L. I.  
Rome  
Schenectady  
Seneca Falls  
Syracuse (2)  
Tonawanda  
Troy  
Utica  
Watertown  
Warsaw  
Westfield  
Wellsville  
White Plains  
Yonkers

## NORTH CAROLINA (10)

Charlotte  
Concord  
Elizabeth City  
Goldsboro  
Greensboro  
Greenville  
Hickory  
Kannapolis  
Kinston  
Raleigh

## NORTH DAKOTA (1)

Fargo

## OHIO (26)

Akron  
Barberton  
Bellaire  
Bellevue  
Cambridge  
Canton  
Circleville  
Cleveland  
Columbus  
Conneaut  
Dayton  
Delphos  
East Liverpool  
Elyria  
Kent  
Lima  
Mansfield  
Marion  
Middletown  
New Philadelphia  
Newark  
Norwalk  
Portsmouth  
Steubenville  
Toledo  
Youngstown

## OKLAHOMA (2)

Muskogee  
Oklahoma City

## PENNSYLVANIA (63)

Altoona  
Bangor

Beaver Falls  
Berwick  
Blairsville  
Bloomsburg  
Butler  
Carlisle  
Chambersburg  
Columbia  
Conshohocken  
Danville  
Elizabethtown  
Ellwood City  
Erie  
Freeland  
Greenville  
Hazleton  
Homestead  
Honesdale  
Huntingdon  
Jeannette  
Johnstown  
Lancaster  
Lock Haven  
McKeesport  
Mahanoy City  
Middletown  
Milton  
Mount Pleasant  
New Kensington  
Norristown  
Oil City  
Palmerton  
Philadelphia (4)  
Phillipsburg  
Phoenixville  
Pittston  
Pittsburgh (2)  
Pottstown  
Pottsville  
Reading  
Sayre  
Scranton  
Shamokin  
Shippensburg  
Sunbury  
Tarentum  
Titusville  
Towanda  
Uniontown  
Upper Darby  
Washington  
Waynesboro  
West Chester  
Wilkinsburg  
Williamsport  
Windber  
York

## RHODE ISLAND (5)

Newport  
Pawtucket  
Providence  
West Warwick  
Woonsocket

## SOUTH CAROLINA (3)

Charleston  
Columbia  
Greenville

## TENNESSEE (5)

Bristol  
Chattanooga  
Kingsport  
Memphis  
Nashville

## TEXAS (13)

Ablene  
Beaumont  
Brownsville  
Corpus Christi  
Dallas  
El Paso  
Fort Worth  
Galveston  
Houston  
Port Arthur  
San Antonio  
Waco  
Wichita Falls

## UTAH (2)

Ogden  
Salt Lake City

## VERMONT (5)

Bennington  
Burlington  
Newport  
St. Johnsbury  
Springfield

## VIRGINIA (13)

Charlottesville  
Clifton Forge  
Danville  
Fredericksburg  
Norfolk  
Harrisonburg  
Hopewell  
Lynchburg  
Newport News  
Petersburg  
Portsmouth  
Richmond  
Roanoke

## WEST VIRGINIA (6)

Beckley  
Clarksburg  
Elkins  
Huntington  
Parkersburg  
Weston

## WISCONSIN (7)

Fond du Lac  
Green Bay  
Madison  
Milwaukee (2)  
Oshkosh  
Sheboygan





